

UNITED STATES DISTRICT COURT  
DISTRICT OF NEVADA

\* \* \*

DENNIS R. MILLER, et al.,

Plaintiff(s),

v.

EDWARD M. WEINMANN, et al.,

Defendant(s).

Case No. 2:19-CV-2213 JCM (DJA)

ORDER

Presently before the court is defendants Edward Weinmann (“Weinmann”) and Advanced Masonry Consulting, Inc.’s (“AMC”) (collectively “defendants”)’s motion for summary judgment (ECF No. 57). Plaintiffs Dennis Miller (“Miller”) and Omni Block, Inc. (“Omni Block”) (collectively “plaintiffs”) filed a response (ECF No. 58), to which defendants replied (ECF No. 59).

Also before the Court is defendants’ list of objections to evidence offered by plaintiffs in their response to defendants’ motion for summary judgment. (ECF No. 60).<sup>1</sup> Plaintiffs filed a response to these objections (ECF No. 61), to which defendants replied (ECF No. 62).

**I. Background**

This action is a trademark dispute arising from an alleged breach of contract and commercial misconduct. Miller is the founder of Omni Block, a company formed in 1993 that

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<sup>1</sup> Defendants filed ECF No. 60 as a motion to strike, but they titled the filing as an objection. The court will address this issue accordingly.

1 markets insulated concrete masonry blocks for use in residential and commercial construction.  
2 (ECF No. 38 at 3); (ECF No. 57 at 3). On August 24, 2012, Miller and Weinmann entered into an  
3 independent contractor agreement (the “agreement”) under which Weinmann’s primary  
4 responsibility was to market the blocks and license third parties, specifically cementitious block  
5 manufacturers and distributors. (ECF No. 38 at 3). These manufacturers and distributors would  
6 subsequently “promote, advertise, manufacture, use, install, distribute, assemble, sell, and offer  
7 for sale” Miller and Omni Block’s patented unique non-mortar interfering insulating inserts and  
8 corresponding block or brick.” (*Id.*).

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11 On February 18, 2019, Miller and Weinmann terminated the agreement at Weinmann’s  
12 behest. (*Id.*). Plaintiffs allege that Weinmann’s motivation to seek rescission of the agreement  
13 was to take over plaintiffs’ business by soliciting their customers and undermining plaintiffs while  
14 the agreement was still in place. (*Id.* at 3-4). Plaintiffs refer to two specific instances in their first  
15 amended complaint highlighting Weinmann’s misconduct.

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17 First, plaintiffs posit that following termination of the agreement, Weinmann used an Omni  
18 Block licensee operating outside his territory to supply actual Omni Block product to a contractor  
19 working on a project at the Orlando International Airport (the “airport project”). (*Id.* at 5).  
20 Plaintiffs contend Weinmann made a misrepresentation to the licensee by claiming he was still  
21 working with Omni Block, as his main goal was to contract for the airport project on behalf of his  
22 own company, AMC. (*Id.*). Omni Block alleges it designed the masonry aspects of the airport  
23 project and received no profits for its efforts. (*Id.*). Additionally, Weinmann used terms on his  
24 invoices referencing Omni Block, despite no longer working for Omni Block, in securing these  
25 deals for his benefit through AMC. (*Id.* at 8). The second instance accusing Weinmann of  
26 wrongdoing involves what plaintiffs refer to as the “Columbia project,” wherein they claim he  
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1 used Omni Block specifications to win a major project at 640 Columbia Street in New York. (*Id.*  
2 at 9).

3 Plaintiffs' first amended complaint asserts the following causes of actions: (1) breach of  
4 contract; (2) breach of the implied covenant of good faith and fair dealing; (3) intentional  
5 interference with contractual relations; (4) trademark infringement; (5) unfair competition under  
6 the Lanham Act; (6) trade secret theft; (7) fraud in the inducement; and (8) defamation. (*Id.* at 6-  
7 11). Weinmann filed an individual counterclaim in conjunction with defendants' answer, claiming  
8 breach of contract, contractual breach of the implied covenant of good faith and fair dealing,  
9 intentional interference with contractual relations, and fraud. (ECF No. 39 at 17-21). Defendants  
10 now move for summary judgment on all of plaintiffs' claims. (ECF No. 57). Weinmann also  
11 moves for summary judgment on his own claim for breach of contract, alleging that Miller owes  
12 him \$11,300.00 as reimbursement for product testing. (*Id.* at 25).

## 15 **II. Legal Standard**

16 The Federal Rules of Civil Procedure allow summary judgment when the pleadings,  
17 depositions, answers to interrogatories, and admissions on file, together with the affidavits, if any,  
18 show that "there is no genuine dispute as to any material fact and the movant is entitled to judgment  
19 as a matter of law." Fed. R. Civ. P. 56(a). A principal purpose of summary judgment is "to isolate  
20 and dispose of factually unsupported claims . . . ." *Celotex Corp. v. Catrett*, 477 U.S. 317, 323-  
21 24 (1986).

22 For purposes of summary judgment, disputed factual issues should be construed in favor  
23 of the non-moving party. *Lujan v. Nat'l Wildlife Fed.*, 497 U.S. 871, 888 (1990). However, to be  
24 entitled to a denial of summary judgment, the non-moving party must "set forth specific facts  
25 showing that there is a genuine issue for trial." *Id.*  
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1 In determining summary judgment, the court applies a burden-shifting analysis. “When  
2 the party moving for summary judgment would bear the burden of proof at trial, it must come  
3 forward with evidence which would entitle it to a directed verdict if the evidence went  
4 uncontroverted at trial.” *C.A.R. Transp. Brokerage Co. v. Darden Rests., Inc.*, 213 F.3d 474, 480  
5 (9th Cir. 2000). Moreover, “[i]n such a case, the moving party has the initial burden of establishing  
6 the absence of a genuine issue of fact on each issue material to its case.” *Id.*

7  
8 By contrast, when the non-moving party bears the burden of proving the claim or defense,  
9 the moving party can meet its burden in two ways: (1) by presenting evidence to negate an essential  
10 element of the non-moving party’s case; or (2) by demonstrating that the non-moving party failed  
11 to make a showing sufficient to establish an element essential to that party’s case on which that  
12 party will bear the burden of proof at trial. *See Celotex Corp.*, 477 U.S. at 323–24. If the moving  
13 party fails to meet its initial burden, summary judgment must be denied, and the court need not  
14 consider the non-moving party’s evidence. *See Adickes v. S.H. Kress & Co.*, 398 U.S. 144, 159–  
15 60 (1970).

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18 If the moving party satisfies its initial burden, the burden then shifts to the opposing party  
19 to establish that a genuine issue of material fact exists. *See Matsushita Elec. Indus. Co. v. Zenith*  
20 *Radio Corp.*, 475 U.S. 574, 586 (1986). To establish the existence of a factual dispute, the  
21 opposing party need not establish a material issue of fact conclusively in its favor. It is sufficient  
22 that “the claimed factual dispute be shown to require a jury or judge to resolve the parties’ differing  
23 versions of the truth at trial.” *T.W. Elec. Serv., Inc. v. Pac. Elec. Contractors Ass’n*, 809 F.2d 626,  
24 630 (9th Cir. 1987).

25  
26 In other words, the nonmoving party cannot avoid summary judgment by relying solely on  
27 conclusory allegations that are unsupported by factual data. *See Taylor v. List*, 880 F.2d 1040,  
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1 1045 (9th Cir. 1989). Instead, the opposition must go beyond the assertions and allegations of the  
 2 pleadings and set forth specific facts by producing competent evidence that shows a genuine issue  
 3 for trial. *See Celotex Corp.*, 477 U.S. at 324.

4 At summary judgment, a court's function is not to weigh the evidence and determine the  
 5 truth, but to determine whether a genuine dispute exists for trial. *See Anderson v. Liberty Lobby,*  
 6 *Inc.*, 477 U.S. 242, 249 (1986). The evidence of the nonmovant is "to be believed, and all  
 7 justifiable inferences are to be drawn in his favor." *Id.* at 255. But if the evidence of the  
 8 nonmoving party is merely colorable or is not significantly probative, summary judgment may be  
 9 granted. *See id.* at 249–50.

10 The Ninth Circuit has held that information contained in an inadmissible form may still be  
 11 considered for summary judgment if the information itself would be admissible at trial. *Fraser v.*  
 12 *Goodale*, 342 F.3d 1032, 1036 (9th Cir. 2003) (citing *Block v. City of Los Angeles*, 253 F.3d 410,  
 13 418-19 (9th Cir. 2001) ("[t]o survive summary judgment, a party does not necessarily have to  
 14 produce evidence in a form that would be admissible at trial, as long as the party satisfies the  
 15 requirements of Federal Rules of Civil Procedure 56.")).

### 16 **III. Discussion**

17 As an initial matter, the court must first address defendants' objections to evidence offered  
 18 by plaintiffs in their response to defendants' motion for summary judgment. (ECF No. 60).  
 19 Defendants object to the admissibility of nine factual assertions set forth in plaintiff's response;  
 20 numerous declarations made by witnesses Dennis Miller, Sean Delaney, and John Maher; and five  
 21 exhibits. (*Id.*). In evaluating the legal merits of these objections, plaintiffs' ensuing response, and  
 22 defendants' reply, the court need not tarry.

1 Defendants' filing is rife with procedural deficiencies. The local rules of this district  
 2 provide that unlike motions, responses, and other briefs, "replies in support of a motion for  
 3 summary judgment are limited to 20 pages." LR-7-3(a); *Heegel v. Nevada Prop. I LLC*, No. 2:20-  
 4 cv-00001-CDS-BNW, 2022 WL 3229186 (Aug. 10, 2022). While the local rules are not statutes,  
 5 a common principle of statutory construction dictates that the incorporation of one statutory  
 6 provision to the exclusion of another must be presumed intentional. *Botosan v. Paul McNally*  
 7 *Realty*, 216 F.3d 827, 832 (9th Cir. 2000); *Heegel*, 2022 WL 3229186 at \*1.

9 Defendants themselves appear unaware as to what type of document they are filing. The  
 10 docket for the case notes that "[d]ocument 60 was filed as a motion to strike, but titled as an  
 11 Objection/Response. The name of the entry was modified to match the filing and links were made  
 12 to the underlying motion for summary judgment." (ECF No. 62).

14 Defendants could have either sought leave of the court to file excess pages or incorporated  
 15 these objections into their reply. They failed to do the former, and they did not proceed with the  
 16 latter option because their reply would then exceed twenty pages and violate Local Rule 7-3. It  
 17 thus appears that defendants' filing is a veiled attempt to circumvent the page limit and game the  
 18 evidence to their advantage. For these reasons, the court will not consider defendants' objections  
 19 to evidence offered by plaintiffs in their response to defendants' motion for summary judgment,  
 20 and can now proceed to evaluate the motion on the merits.

#### 22 A. Contract-related claims

24 Defendants move for summary judgment on three claims that relate directly to the  
 25 agreement executed by Miller and Weinmann on August 24, 2012. These claims are for (1) breach  
 26 of contract; (2) breach of the implied covenant of good faith and fair dealing; and (3) intentional  
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1 interference with contractual relations. The court will address each cause of action separately,  
2 although some elements of each claim overlap.

3 *i. Breach of contract*

4 Defendants first move for summary judgment on plaintiffs' breach of contract claim. "A  
5 breach of contract may be said to be a material failure of performance of a duty arising under or  
6 imposed by agreement." *Bernard v. Rockhill Dev. Co.*, 734 P.2d 1238, 1240 (Nev. 1987) (citation  
7 omitted). To prevail on a claim for breach of contract, a plaintiff must demonstrate (1) the  
8 existence of a valid contract; (2) that the plaintiff performed or was excused from performance;  
9 (3) that the defendant breached the contract; and (4) that the plaintiff sustained damages. *Calloway*  
10 *v. City of Reno*, 993 P.2d 1259, 1263 (Nev. 2001); *see also Sierra Dev. Co. v Chartwell Advisory*  
11 *Group, Ltd.*, 223 F. Supp. 3d 1098, 1103 (D. Nev. 2016).

14 The court need only analyze the third element of a breach of contract claim, the breach  
15 itself, as the parties do not contest the agreement existed and that Weinmann performed pursuant  
16 to the agreement. Defendants aver that the court should enter summary judgment against plaintiffs  
17 on their breach of contract claim because the agreement contains an express provision that allowed  
18 Weinmann to compete, and there is no evidence that Weinmann developed his own product prior  
19 to the agreement's termination. (ECF No. 57 at 10). Weinmann points to the provision stating  
20 that "[t]he Subcontractor is expressly free to perform services for other parties while performing  
21 services for the Contract" as latitude allowing him to compete with Miller. (*Id.*). Plaintiffs counter  
22 that being free to perform services is not synonymous with being able to push one product to the  
23 detriment of another. (ECF No. 58 at 6).

26 The starting point for the interpretation of any contract is its plain language. *Brewington*  
27 *v. State Farm Mut. Auto. Ins. Co.*, 45 F. Supp. 3d 1215, 1218 (D. Nev. 2014); *see Klamath Water*  
28

1 *Users Protective Ass’n v. Patterson*, 204 F.3d 1206, 1210 (9th Cir. 1999) (“[w]henever possible,  
2 the plain language of the contract should be considered first.”). “Then, using the plain language  
3 of the contract, the court shall effectuate the intent of the parties, which may be determined *in light*  
4 *of the surrounding circumstances.*” *Brewington*, 45 F. Supp. 3d at 1218 (quoting *NGA #2 Ltd.*  
5 *Liab. Co. v. Rains*, 113 Nev. 1151, 946 P.3d 163, 167 (1997)) (emphasis added).  
6

7 The plain language of the agreement explicitly states that Weinmann is free to perform  
8 other services for other parties. (ECF No. 57-13 at 6). Furthermore, the agreement does not  
9 contain a single provision that restricts Weinmann from competing. Miller knew that Weinmann  
10 had experience in the field of insulated masonry blocks, and it was foreseeable that the current  
11 issue would arise. The onus was thus on Miller, who, according to the contract, “engaged”  
12 Weinmann as an independent contractor, to prevent this situation from occurring by including an  
13 express non-compete clause in the agreement. He did not. Accordingly, both the plain meaning  
14 of the agreement and the surrounding circumstances demonstrate that Weinmann indeed had  
15 permission to compete with Miller, although there is no evidence he even did so.  
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18 To cinch the matter, Miller testified he had no evidence that Weinmann developed any new  
19 products prior to the termination of the agreement. (ECF No. 57-2 at 126:15-138:8). It also  
20 appears that the allegation in his first amended complaint that Weinmann approached him in  
21 January of 2018 to discuss his new product was false, as Miller never recalled such a conversation,  
22 and if there was one, he claims “it was much further down the road.” (ECF No. 57-2 at 115:16-  
23 21).  
24

25 There is no genuine issue of material fact—the agreement did not contain any language  
26 prohibiting Weinmann’s actions, and there is no evidence that Weinmann developed his new idea  
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1 before the agreement's termination. The court grants defendants' motion for summary judgment  
2 as to plaintiffs' claim for breach of contract.

3 *ii. Breach of the implied covenant of good faith and fair dealing*

4 Defendants next move the court to enter summary judgment on plaintiffs' claim for breach  
5 of the implied covenant of good faith and fair dealing. To state a claim for breach of the implied  
6 covenant of good faith and fair dealing, a plaintiff must allege (1) plaintiff and defendant were  
7 parties to a contract; (2) defendant owed a duty of good faith the plaintiff; (3) defendant breached  
8 that duty by performing in a manner that was unfaithful to the purpose of the contract; and (4)  
9 plaintiff's justified expectations were denied. *See Hilton Hotels v. Butch Lewis Prods.*, 808 P.2d  
10 919, 923 (Nev. 1991).

13 A contractual breach of the implied covenants of good faith and fair dealing occurs  
14 "[w]here the terms of a contract are literally complied with but one party to the contract  
15 deliberately countervenes the intention and spirit of the contract." *Id.*; *see Shaw v. CitiMortgage,*  
16 *Inc.*, 201 F. Supp. 2d 1222, 1252 (D. Nev. 2016).

18 Plaintiffs' specific allegation regarding this cause of action, that Weinmann breached the  
19 implied covenant by "push[ing] his own agenda and the New Product while the ICA remained in  
20 effect" cannot survive summary judgment for the same reasons as their breach of contract claim.  
21 (ECF No. 38 at 7). Again, Miller himself admitted that he has no evidence showing that Weinmann  
22 was working on any new technology prior to February 18, 2019, the date of the agreement's  
23 termination. (ECF No. 57-2 at 115:16-21). Additionally, the agreement did not contain an explicit  
24 non-compete clause. (ECF No. 57-13).

26 Plaintiffs' response argues bad faith on the part of Weinmann because he failed to notify  
27 Miller of the Omni Block patent expiration date. (ECF No. 58 at 8). Such an assertion is irrelevant.  
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1 This district has been clear in delineating the different duties owed to employers by employees and  
 2 independent contractors. *See Touse Homes, Inc. v. Phillips*, 363 F. Supp. 2d 1274, 1280-81  
 3 (holding that where there was no non-competition clause in a contract between an employer and  
 4 an independent contractor, the independent contractor did not owe the employer a duty of loyalty,  
 5 unlike the duty owed by an employee). Moreover, Miller should have been aware when the patent  
 6 expired for the very project he developed. There is no genuine issue of material fact, and the court  
 7 grants defendants' motion for summary judgment as to plaintiffs' claim for breach of the implied  
 8 covenant of good faith and fair dealing.  
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10  
 11 *iii. Intentional interference with contractual relations*

12 The final contract-related claim on which defendants move for summary judgment is  
 13 intentional interference with contractual relations. To prove a claim for intentional interference  
 14 with contractual relations, the plaintiff must show (1) a valid and existing contract; (2) the  
 15 defendant's knowledge of the contract; (3) intentional acts intended or designed to disrupt the  
 16 contractual relationship; (4) actual disruption of the contract; and (5) resulting damage. *J.M.*  
 17 *Indus., LLC v. Bennett*, 71 P.3d 1264, 1267 (Nev. 2003).  
 18

19 Plaintiffs state that the instances of Weinmann interfering with the contractual relations of  
 20 Omni Block are "plentiful," yet they fail to identify a single project for which they had a valid and  
 21 existing contract. (ECF No. 58 at 9). The two declarations submitted by plaintiffs meant to show  
 22 Weinman's interference come from representatives of Westbrook Block, a licensee of Omni  
 23 Block. (ECF Nos. 58-9 and 58-10). In exhibit 10 to plaintiffs' response, John Maher, the general  
 24 sales manager for Westbrook Block, claims, "[i]t now seems apparent that Mr. Weinmann then  
 25 contacted a competitor . . . and informed them of at least one confidential project (640 Columbia  
 26 in Brooklyn NY) that we had been working on for almost 2 years in conjunction with Omni Block."  
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(ECF No. 58-10 at 3). It does not matter that plaintiffs believe Omni Block lost the Columbia project due to Weinmann's action. There is no evidence in the record to suggest plaintiffs had a contract for this project to begin with. Accordingly, the court must grant defendants' motion for summary judgment as to plaintiffs' claim for intentional interference with contractual relations, as plaintiffs failed to submit to the court any contract or agreement relating to the Columbia project or airport project.

B. Trademark-related claims

Defendants also move for summary judgment on three trademark-related claims in plaintiffs' first amended complaint. These claims are for (1) trademark infringement; (2) unfair competition under the Lanham Act, and (3) trade secret theft. Given the almost identical elements for trademark infringement and unfair competition under the Lanham Act, the court will address those two claims in tandem.

iv. *Trademark infringement and unfair competition under the Lanham Act*

Defendants seek summary judgment on plaintiffs' claim for trademark infringement, specifically relating to the use of "Omni-formative" terms on Weinmann's invoices with clients. (ECF No. 38 at 8). To prevail on a claim for direct trademark infringement, a plaintiff must show "(1) that it has a protectible ownership interest in the mark; and (2) that the defendant's use of the mark is likely to cause consumer confusion." *Rearden LLC v. Rearden Commerce, Inc.*, 683 F.3d 1190, 1202 (9th Cir. 2012) (quotes and citation omitted).

Next, the court proceeds to the central inquiry of a trademark infringement claim, which is "whether a reasonably prudent marketplace consumer is likely to be confused as to the origin of the good or service bearing one of the marks." *Stone Creek, Inc. v. Omnia Italian Designs, Inc.*, 875 F.3d 426, 431 (9th Cir. 2017) (quotes and citation omitted).

1           There are two types of consumer confusion: forward and reverse. “Forward confusion  
2 occurs when consumers believe that goods bearing the junior mark came from, or were sponsored  
3 by, the senior mark holder.” *JL Beverage Co., LLC v. Jim Beam Brands Co.*, 828 F.3d 1098, 1106  
4 (9th Cir. 2016). “Reverse confusion, on the other hand, ‘occurs when consumers dealing with the  
5 senior mark holder believe that they are doing business with the junior one.’” *Id.* (quoting  
6 *Survivor Media, Inc. v. Survivor Prods.*, 406 F.3d 625, 630 (9th Cir. 2005)).  
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8           Here, plaintiffs argue that Weinmann’s use of the term “Omni-style insulated block” on an  
9 invoice dated September 11, 2019, in conjunction with providing marketing materials to falsely  
10 persuade potential customers that he is affiliated with Omni Block, is likely to create confusion in  
11 the market. (ECF No. 38-4 at 2). Instead of wading into the proverbial murky waters of which  
12 specific test to apply regarding whether consumer confusion exists, the court looks to Ninth Circuit  
13 precedent.  
14

15           Because of the intensely factual nature of trademark disputes, courts generally disfavor  
16 summary judgment in the trademark arena. *Fortune Dynamic, Inc. v. Victoria’s Secret Stores*  
17 *Brand Mgmt., Inc.*, 618 F.3d 1025, 1031 (Bybee, J.) “Likelihood of confusion is a factual  
18 determination, [and] district courts should grant summary judgment motions regarding the  
19 likelihood of confusion sparingly.” *Id.* at 1039 (quoting *Thane Intern., Inc. v. Trek Bicycle Corp.*,  
20 305 F.3d at 901-02 (9th Cir. 2002)). Defendants submit Weinmann’s own declaration as evidence  
21 to establish that the term “Omni-style insulated block is a phrase used within the industry to refer  
22 to insulated blocks.” (ECF No. 57-1 at 8). Plaintiffs respond with a declaration that other  
23 manufacturers use the specific brand name when referring to the actual block. (ECF No. 58-1 at  
24 2).  
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1           Given Ninth Circuit precedent and the opposing positions by the parties, the court is  
2           confident that a question of consumer confusion is close enough that it should be answered as a  
3           matter of law by a jury, not as a matter of law by a court. Confusion is also the central element in  
4           a claim for unfair competition under the Lanham Act. 15 U.S.C. § 1125(a). Thus, a genuine issue  
5           of material fact exists as to plaintiffs' claims for trademark infringement and unfair competition  
6           under the Lanham Act. Therefore, the court denies defendants' motion for summary judgment on  
7           these two counts of plaintiffs' first amended complaint.  
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9                           *v. Trade secret theft*  
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11           The final trademark-related claim asserted by plaintiffs on which defendants move for  
12           summary judgment is trade secret theft. A plaintiff establishes misappropriation under the  
13           Uniform Trade Secret Act by showing (1) a valuable trade secret; (2) misappropriation of the trade  
14           secret through use, disclosure, or nondisclosure of use of the trade secret; and (3) the requirement  
15           that the misappropriation be wrongful because it was made in breach of an express or implied  
16           contract or by a party with a duty not to disclose." *Frantz v. Johnson*, 999 P.2d 351, 358 (Nev.  
17           2000).  
18

19           As discussed, *supra*, there is no genuine issue of material fact regarding when Weinmann  
20           conceived the idea of his new product. The genesis of the idea came after the termination of the  
21           agreement. (ECF No. 57-1 at 3). Plaintiffs cannot prevail on a claim for trade secret theft because  
22           they fail to establish Weinmann created his new product before rescission of the agreement. The  
23           court finds defendants' argument persuasive that it is also hypocritical for plaintiffs to call the new  
24           product a trade secret. (ECF No. 57 at 20). Omni Block's website contains specific diagrams of  
25           masonry blocks and inserts, information also accessible on the United States Patent and Trademark  
26           Office website. (ECF No. 57-5).  
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1 Miller himself testified that insulated masonry blocks have been in use since the 1960's,  
2 and that he has never held a patent for the masonry block. (ECF No. 57-2 at 19:10-19 and 23:16-  
3 19). For plaintiffs to now assert that the new product is a trade secret is far-fetched. There is no  
4 genuine issue of material fact, and the court grants defendants' motion for summary judgment as  
5 to plaintiffs' claim for trade secret theft.  
6

7 C. Fraud in the inducement

8 Defendants request the court to enter summary judgment on plaintiffs' claim for fraud in  
9 the inducement. To state a claim for fraud in the inducement, a plaintiff must show: (1) a false  
10 representation made by defendant; (2) defendant's knowledge or belief that the representation was  
11 false, or insufficient knowledge to make such a representation; (3) defendant's intention to  
12 therewith induce plaintiff to consent to the contract's formation; (4) plaintiff's justifiable reliance  
13 upon the misrepresentation; and (5) damages resulting from such reliance. *J.A. Jones Constr. Co.*  
14 *v. Lehrer McGovern Bovis, Inc.*, 120 Nev. 277, 89 P.3d 1009, 1018 (Nev. 2004).  
15

16 Plaintiffs' first amended complaint states that "Miller would not have entered into the  
17 Termination had Miller known that Weinmann was actively seeking to steal Omni Block's  
18 business by using the know-how he obtained while representing Omni Block." (ECF No. 38 at  
19 10). The problem with this cause of action is the same as the one identified in plaintiffs' claim for  
20 trade secret theft. There is no evidence supporting the notion that Weinmann developed the idea  
21 for his own product prior to termination of the agreement. Miller himself testified that any  
22 conversation, if it even occurred, with Weinmann regarding the development of a new product  
23 came "much further down the road" than the January 2018 date listed in the first amended  
24 complaint. (ECF No. 57-2 at 115:16-21).  
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1           The four corners of the agreement also undermine plaintiffs’ claim for fraud in the  
 2     inducement. A claim for fraud in the inducement fails as a matter of law when it conflicts with  
 3     the express terms of the contract. *Rd. & Highway Builders v. N. Nev. Rebar*, 284 P.3d 377, 381  
 4     (Nev. 2012). The agreement explicitly denoted Weinmann as an independent contractor with  
 5     authorization to perform services for other parties. (ECF No. 57-13 at 6). Finally, defendants’  
 6     interpretation of the key man provisions is correct: they do not contain any language that imposes  
 7     a fiduciary on Weinmann. (*Id.*). There is no genuine issue of material fact, and the court grants  
 8     defendants’ motion for summary judgment as to plaintiffs’ claim for fraud in the inducement.

#### 11           D. Defamation

12           Defendants move for summary judgment on plaintiffs’ claim for defamation. To state a  
 13     claim for defamation, a plaintiff must allege “(1) a false and defamatory statement by a defendant  
 14     concerning the plaintiff; (2) an unprivileged publication to a third person; (3) fault, amounting to  
 15     at least negligence; and (4) actual or presumed damages.” *Pegasus v. Reno Newspapers*, 57 P.3d  
 16     82, 90 (2002) (brackets, quotes, and citation omitted).

17           “If the defamation tends to injure the plaintiff in his or her business or profession, it is  
 18     deemed defamation per se, and damages will be presumed.” *Chowdry v. NLVH, Inc.*, 851 P.2d  
 19     459, 462 (Nev. 1993) (italics omitted). “A claim for defamation per se primarily serves to protect  
 20     the personal reputation of an individual.” *Clark Co. Sch. Dist. v. Virtual Educ. Software, Inc.*, 213  
 21     P.3d 496, 504 (Nev. 2009) (emphasis added).

22           Plaintiffs allege that Weinmann told a third-party licensee of Omni Block that the licensee  
 23     should discuss business directly with him, since “Miller does not have time for you” and “Omni  
 24     Block gouges its licensees.” (ECF No. 38 at 10). Plaintiffs do not present any evidence that  
 25     Weinmann made these two statements, or that such statements are false. Interestingly, Plaintiffs  
 26     27  
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1 do not even address the two remarks, and instead, for the first time, allege that Weinmann said that  
2 (1) he was not being paid his commissions, (2) he was not being fairly compensated, and (3) he  
3 was not contractually protected. (ECF No. 58 at 16).

4  
5 These statements differ from those alleged in the first amended complaint, and it is a  
6 question whether the court should even consider them. Regardless, plaintiffs detail no evidence  
7 that any of the three statements are false. As defendants aptly point out, one of the exhibits  
8 presented by plaintiffs contains an actual admission by Miller that he had not paid Weinmann all  
9 commissions owed to him. The statement that Weinmann was not contractually protected is, as  
10 defendants argue, a legal opinion. *See New Indep. Broad. Corp. v. Allen*, 664 P.2d 337, 341 (Nev.  
11 1983) (“statements of opinion as opposed to statements of fact are not actionable.”). It is  
12 impossible to construe the statement in the mind of Weinmann as a fact, as he does not possess  
13 legal expertise. There is no genuine issue of material fact, and the court grants defendants’ motion  
14 for summary judgment as to plaintiffs’ claim for defamation.

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16  
17 E. Weinmann’s motion for summary judgment

18 Weinmann moves for summary judgment on his counterclaim for breach of contract,  
19 alleging that Miller owes him \$11,300.00 as a reimbursement payment for testing insulated  
20 masonry units. (ECF No. 57 at 25). In support of his position, Weinmann cites to an email in  
21 which Miller writes, “[s]end me the invoice for the testing. I will agree to pay you for the testing  
22 over a 3-year period interest free.” (ECF No. 57-8 at 8). Miller counters that the use of the term  
23 “will” implies a future promise contingent upon a new formal agreement. (ECF No. 58 at 20).

24  
25 A plain reading of the four corners of the email indicates a written and signed promise by  
26 Miller to pay Weinmann for the testing. Indeed, the following sentence reads “[d]o not do anything  
27 in the future without prior written consent.” (ECF No. 57-8 at 8). This sentence shows that Miller  
28



1 is agreeing to pay Weinmann in this specific case, but in the future Weinmann will need written  
2 permission to conduct testing. There is nothing in the email to suggest Miller's promise had any  
3 attached contingency. No genuine issue of material fact exists, and the court grants Weinmann's  
4 motion for summary judgment as to his counterclaim for breach of contract.  
5

6 **IV. Conclusion**

7 Accordingly,

8 IT IS HEREBY ORDERED, ADJUDGED, and DECREED that defendants' motion for  
9 summary judgment (ECF No. 57) be, and the same hereby is, GRANTED as to counts I, II, III,  
10 VI, VII and VIII of plaintiffs' first amended complaint (ECF No. 38).  
11

12 IT IS FURTHER ORDERED that defendants' motion for summary judgment (ECF No. 57  
13 be, and the same hereby is, DENIED as to counts IV and V of plaintiffs' first amended complaint  
14 (ECF No. 38).  
15

16 IT IS FURTHER ORDERED that counterclaimant Edward Weinmann's motion for  
17 summary judgment (ECF No. 57) be, and the same hereby is, GRANTED as to count I of his  
18 counterclaim (ECF No. 39).  
19

20 DATED August 23, 2023.

21   
22 UNITED STATES DISTRICT JUDGE  
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